

## WHOLESALE

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## **CHICAGO DONUT HISTORY WAS MADE IN 2014.**

That's when artisan baker Rich Labriola opened the first Stan's Donuts & Coffee in Chicago, the result of a friendship and partnership formed years earlier with Stan Berman, founder of the iconic Los Angeles shop that bears his name. Today, there are over a dozen Stan's Donuts & Coffee locations in the Chicago area, and Stan's has been named "Best Donut in Chicago" in numerous media polls.

In 2021, Stan's launched in the grocery channel with 4-packs of two of their most-loved donuts: Chocolate Dipped and Birthday Cake. As with all Stan's products, these donuts are made with the highest quality ingredients – real vanilla, whole eggs, premium chocolate...

Stan's Donuts have set a new standard for quality and taste in the donut segment and they bring incremental sales to retailers in-store bakery business.



## PREMIUMIZATION BUILDS THE CATEGORY

"Premiumization does not start and stop with people who have money, and that's part of why the trend is likely to stick around."

- Larry Levin, EVP of business development for IRI.

Premiumization continues to be driver of incremental sales and profit in almost every segment of our economy. Consumers are looking for "affordable luxuries" that can make their everyday moments more joyful.

Food brands that are able to raise the ceiling on a product category need to deliver not only better taste, but also an authentic story and differentiated packaging and shelf presence. Stan's is leading the premiumization of the donut category.





Our two most popular full-size donuts. Available in packs of 4.





| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
| 10810151100552 | 810151100555 | A vanilla cake donut dipped in chocolate and drizzled with white chocolate |      |        |          |









## Birthday Cake 4 Pack

| UPC Case       | UPC Item     | Description   | Cost | Retail | Margin % |
|----------------|--------------|---|------|--------|----------|
| 10810151100545 | 810151100548 | A cake donut dipped in birthday cake flavored white chocolate topped with rainbow sprinkles |      |        |          |









One of our two most popular wholesale donut flavors are now available as handy, dandy mini donuts!



### Chocolate Dipped Mini - 12ct Tub

| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
| 10810151100071 | 810151100074 | A vanilla cake donut dipped in chocolate and drizzled with white chocolate |      |        |          |









## Birthday Cake Mini - 12 ct Tub

| UPC Case       | UPC Item     | Description   | Cost | Retail | Margin % |
|----------------|--------------|---|------|--------|----------|
| 10810151100064 | 810151100067 | A cake donut dipped in birthday cake flavored white chocolate topped with rainbow sprinkles |      |        |          |



UPC Case







Our Mini Powdered Sugar Tubs carry a 16 count since the coating changes the size of the donut.







## POWDERED SUGAR

## Mini Powdered Sugar - 16 ct Tub

| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
| 10810151100194 | 810151100197 | Vanilla cake donut, tossed in powdered sugar with a hint of vanilla. |      |        |          |





## SPRING

Strawberry Paczki 4 Pack Box

| UPC Case       | UPC Item     | Description              | Cost | Retail | Margin % |
|----------------|--------------|--------------------------|------|--------|----------|
|                |              | Stan's take on a classic |      |        |          |
|                |              | Polish Paczki with       |      |        |          |
| 10850030090628 | 850030090621 | Strawberry filling.      |      |        |          |

#### Bavarian Cream Paczki 4 Pack Box

| UPC Case       | UPC Item     | Description              | Cost | Retail | Margin % |
|----------------|--------------|--------------------------|------|--------|----------|
|                |              | Stan's take on a classic |      |        |          |
|                |              | Polish Paczki with       |      |        |          |
| 10850030090611 | 850030090614 | Bavarian Cream filling.  |      |        |          |

Raspberry Paczki 4 Pack Box

| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
| 10850030090840 | 850030090843 | Stan's take on a classic<br>Polish Paczki. Flavor options<br>are Raspberry, Strawberry,<br>and Bavarian Cream! |      |        |          |



















SUMMER

AUTUMN



#### Patriotic 6 Pack Box

| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
|                |              | Celebrate Summer in<br>America with this                 |      |        |          |
| 10850030090857 | 850030090850 | star-spangled, cake donut topped with festive sprinkles. |      |        |          |









## **APPLE CIDER**

Apple Cider 6 Pack Box

| UPC Case       | UPC Item     | Description                 | Cost | Retail | Margin % |
|----------------|--------------|-----------------------------|------|--------|----------|
|                |              | Made with real apple cider, |      |        |          |
| 00850030090546 | 850030090539 | apples and applesauce.      |      |        |          |









LIMITED TIME OFFERS

AUTUMN

WINTER



## Apple Cider Mini - 16 ct Tub

| UPC Case       | UPC Item     | Description                 | Cost | Retail | Margin % |
|----------------|--------------|-----------------------------|------|--------|----------|
|                |              | Made with real apple cider, |      |        |          |
| 10850030090833 | 850030090836 | apples and applesauce.      |      |        |          |



**UPC Case** 







## Peppermint Chocolate Dipped

## MINI

## Peppermint Chocolate Dipped Mini - 12 ct Tub

| UPC Case       | UPC Item     | Description  | Cost | Retail | Margin % |
|----------------|--------------|--|------|--------|----------|
| 10810151100521 | 810151100524 | A devil's food chocolate cake<br>donut, dipped in peppermint<br>flavored white chocolate , topped<br>with peppermint sprinkles |      |        |          |









WINTER



## Valentine's Dipped Mini - 12 ct Tub

| UPC Case      | UPC Item       | Description  | Cost | Retail | Margin % |
|---------------|----------------|--|------|--------|----------|
|               |                |  |      |        |          |
|               |                | A chocolate cake donut, dipped in white chocolate, drizzled with |      |        |          |
| 1081015110061 | 3 810151100616 | pink white chocolate, and topped with heart-shaped sprinkles     |      |        |          |

**UPC Item** 



**UPC Case** 



Starts Dorusto

Valentine's

Opposite

Starts Dorusto

Assentine's

Opposite

Starts Dorusto

Opposite

Starts Dorusto

Opposite

Starts Dorusto

Opposite

Opposite

Starts Dorusto

Opposite

Oppo



Stan's Artisan Breads was created by Chief Doughboy, Rich Labriola. Rich's journey began with his Labriola Baking Company. Regarded as one of Chicago's premier artisan bakers, Rich took his decades of baking and production experience, sold his Labriola Baking Company, and opened up Stan's Donuts & Coffee in 2014.

Since then, Stan's has grown to multiple locations in the Chicagoland area, and a retail donut program serving up only the finest donuts and bread.



## SAN FRANCISCO **SOURDOUGH**

## 24 OZ Fully Baked & Sliced 1/2"





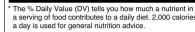
| UPC Case       | UPC Item     |
|----------------|--------------|
| 10850040103189 | 850040103182 |





## 32 OZ Fully Baked & Sliced 1/2"

| Serving size             | (2oz        |
|--------------------------|-------------|
| Amount per serving       |             |
| Calories                 | 130         |
| %                        | Daily Value |
| Total Fat 0g             | 0%          |
| Saturated Fat 0g         | 0%          |
| Trans Fat 0g             |             |
| Cholesterol 0mg          | 0%          |
| Sodium 320mg             | 14%         |
| Total Carbohydrate 25g   | 9%          |
| Dietary Fiber 1g         | 4%          |
| Total Sugars 0g          |             |
| Includes 0g Added Sugars | 0%          |
| Protein <sup>5</sup> g   |             |
| Vitamin D 0mcg           | 0%          |
| Calcium 15mg             | 0%          |
| Iron 1mg                 | 6%          |
| Potassium 0mg            | 0%          |





| UPC Case       | UPC Item     |  |
|----------------|--------------|--|
| 10850040103011 | 850040103014 |  |





#### **INGREDIENTS:**

Enriched Wheat Flour (Wheat Flour, Malted Barley Flour, Niacin, Iron, Thiamin Mononitrate, Riboflavin, Folic Acid), Water, Contains 2% or Less of the Following:, Sea Salt, White Rye Flour, Corn Meal, Cultured Wheat Flour, Mono & Diglycerides, Enzymes, Malted Wheat Flour

## ASIAGO PEPPERCORN

An irresistible artisanal offering with tangy flavor, chewy texture, crackly crust, signature sourdough aroma with an added twist of asiago cheese and peppercorn.

| 10 servings per container<br>Serving size 1 Slic | ce (2oz     |
|--|-------------|
| Amount per serving Calories                      | 150         |
| %  | Daily Value |
| Total Fat 2g                                     | 39          |
| Saturated Fat 1g                                 | 5%          |
| Trans Fat 0g                                     |             |
| Cholesterol 5mg                                  | 29          |
| Sodium 420mg                                     | 189         |
| Total Carbohydrate 26g                           | 99          |
| Dietary Fiber 1g                                 | 49          |
| Total Sugars 0g                                  |             |
| Includes 0g Added Sugars                         | 0%          |
| Protein 7g                                       |             |
| Vitamin D 0mcg                                   | 0%          |
| Calcium 20mg                                     | 09          |
| Iron 1.3mg                                       | 8%          |
| Potassium 10mg                                   | 0%          |



20 OZ Fully Baked & Sliced 1/2"

| UPC Case       | UPC Item     |
|----------------|--------------|
| 10850040103301 | 850040103304 |





#### **INGREDIENTS:**

Ingredients: Enriched Wheat Flour (Wheat Flour, Malted Barley Flour, Niacin, Iron, Thiamin Mononitrate, Riboflavin, Folic Acid), Water, Asiago Cheese (Cultured Milk, Enzymes, Salt) Contains 2% Or Less Of: Salt, Rye Flour, Black Pepper, Mono & Diglycerides, Enzymes, Cultured Wheat Flour, Malted Wheat Flour

**Contains:** Wheat, Milk Made in a facility with Tree Nuts

## JALAPEÑO CHEDDAR

An irresistible artisanal offering with tangy flavor, chewy texture, crackly crust, signature sourdough aroma with an added twist of cheddar cheese and jalapeno.

| About 10 servings per contair Serving size 1 Slice  | e (2oz)     |
|---|-------------|
| Amount per serving Calories   | 140         |
| NAME OF THE PARTY | aily Value* |
| Total Fat 1.5g  | 2%          |
| Saturated Fat 1g  | 5%          |
| Trans Fat 0g  |             |
| Cholesterol 5mg   | 2%          |
| Sodium 440mg  | 19%         |
| Total Carbohydrate 24g  | 9%          |
| Dietary Fiber <1g   | 3%          |
| Total Sugars 0g   |             |
| Includes 0g Added Sugars  | <1%         |
| Protein <sup>7</sup> g  |             |
| Vitamin D 0mcg  | 0%          |
| Calcium 70mg  | 6%          |
| Iron 1.2mg  | 6%          |
| Potassium 0mg   | 0%          |



20 OZ Fully Baked & Sliced 1/2"

| UPC Case       | UPC Item     |
|----------------|--------------|
| 10850040103295 | 850040103298 |





Ingredients: Enriched Wheat Flour (Wheat Flour, Malted Barley Flour, Niacin, Iron, Thiamin Mononitrate, Riboflavin, Folic Acid), Water, Cheddar Cheese (Pasteurized Part-Skim Cow's Milk, Cheese Culture, Salt, Enzymes, Annatto (Color)), Sliced Jalapenos (Jalapeno Peppers, Water, Vinegar, Salt, Calcium Chloride, Sodium Benzoate, Turmeric), Contains Less Than 2% Of: Salt, Malted Wheat Flour, Cultured Wheat Flour, Enzymes, Mono & Diglycerides.

Contains: Wheat, Milk



# Staris Coffee

Our commitment to quality coffee is as strong as our commitment to quality donuts,

and our commitment to supporting other local businesses.

Our coffee is roasted in the Midwest - made by a group that is as passionate about quality as we are, who produce some of the most thoughtfully sourced, craft-roasted, easy- drinking coffee around.

## HOUSE BLEND

A medium bold-roasted Brazil blend with hints of chocolate, almond and fruit

## **Ground House Blend Bag**



#### House Blend Ground Case



## DARK ROAST

A robust blend of Latin American coffees in a nutty, darker Italian roast style

## **Ground Dark Roast Bag**



#### Ground Dark Roast Case



10850030090130

# STAN'S COLD BREW

A customer favorite in our Stan's Donut Shops is now available in cans!

This energizing ready-to-drink coffee is steeped in cold water for a smooth taste with notes of chocolate.

12 CANS PER CASE. 11 OZ CANS



Cold Brew UPC: 12-Can Master Case



Cold Brew UPC : Single Can

